#### **2022 EDITORIAL CALENDAR**

furniture lighting &decor

In Every Issue: design notebook, consumer snapshot, retail guide, digital bulletin, design stop, last look

## January:

Cover Story & Style Board	Features	<b>Product Galleries</b>	<b>Bonus Distribution</b>	Editorial Materials Due	Ad Close	Ad Materials Due
Support System: How Retailers & Designers Support Each Other SB: The Home Office: Work from Home Trends and Furnishings	<ul> <li>Winter Market Previews</li> <li>Fixed Lighting Report (Chandeliers, Pendants)</li> <li>The Bedroom (furniture, mattresses)</li> <li>Holiday Trends</li> </ul>	<ul> <li>Coffee/Side Tables</li> <li>Desk/Tabletop Lamps</li> <li>Framed Wall Art</li> </ul>	Dallas Total Home & Gift Market and Lightovation, Atlanta Market, Las Vegas Market	11/19/2021	11/23/2021	11/30/2021

# February:

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Cover Story & Style Board	Features	Product Galleries     Motion Furniture		<b>Bonus Distribution</b>	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Du
Health & Wellness of the Home: What consumers are looking for to continue healthy living	KBIS Preview			KBIS,	12/29/2021	01/03/2022	01/06/2022
	te Vermenen		ndeliers Strategies in Light ws & Poufs				
SB: Kitchen and Bath	• Lighting & Health						
March:							
Cover Story & Style Board Features			Product (	Calleries	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due
Selling Innovative Home - Including Smart       • Small Spanner         Home and multifunctional furnishings       • Tech & Trach &		ving • Dining Table/Chairs Ceiling Fans • Sconces • Sculptural		01/27/2022	01/31/2022	02/03/2022	
SB: Kitchen and Bath							
April:	Fratework	Durchastic	- 11 1	Denne Distribution			
Cover Story & Style Board	Features	• Accent Tables     • Floor Lamps     • Mirrors			Editorial Materials Due 02/23/2022	Ad Close 02/25/2022	Ad Materials Due
Made in America: Retail and Designer Perspective	<ul> <li>High Point Market Preview</li> <li>Outdoor Living</li> </ul>						
SB: Upholstery Trends	• Rug Report • Portable Lighting Report				EM dfalvey@sgcmail.c		AL SUBMISSIONS



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May:						All College		
Cover Story & Style Board	Features	Product Galle	ries Bonus Distribution	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due		
The High Performance Home	Showtime Preview     SOTY Finalists	Outdoor Furr     Ceiling Fans	niture Showtime	03/30/2022	04/01/2022	04/06/2022		
SB: Resimercial Trends	• Upholstery Report	• Wallpaper						
June:								
Cover Story & Style Board	Features	Product Gal	lleries Bonus Distribution	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due		
Becoming Immersive: How retailers and designers can leverage online, in person a in store to increase revenue	• SMART Lighting Report	<ul> <li>Lighting</li> <li>Finishes</li> <li>Botanicals</li> </ul>	Dallas Total Home & Gift Market and Lightovation, Lightfair	04/29/2022	05/03/2022	05/06/2022		
SB: Bright & Bold (captivating colors and · Case Goods Report patterns that pump up merchandising)								
July:								
Cover Story & Style Board	Features	<b>Product Gallerie</b>	Bonus Distribution	Editorial Materials Due	Ad Close	Ad Materials Due		
Holiday in July	<ul> <li>Atlanta Preview</li> <li>Soft Goods Report</li> </ul>	<ul> <li>Bar Stools</li> <li>Pendants</li> </ul>	Atlanta Market, Las Vegas Market	06/01/2022	06/03/2022	06/08/2022		
SB: Personality Driven: Art and Decor and the impact on the final room.	• Bathroom Lighting Report	• Top of Bed						
August:								
Cover Story & Style Board Features			Product Galleries	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due		
Online Marketing 101: How to leverage soo media and other marketing platforms for retail and design business. SB: Instagram-worthy		، ure Report	Bar Cabinets/Carts Lighting as Art Rugs	06/30/2022	07/05/2022	07/08/2022		
(products that pop on social media)				EMAIL EDITORIAL SUBMISSIONS: dfalvey@sgcmail.com & gannunzio@sgcmail.com				

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#### 8 2022 MEDIA PLANNER

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# September:

Cover Story & Style Board		Features Product Galleri		es	<b>Bonus Distribution</b>	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due
<b>Selling Luxury</b> SB: The New Neutrals (trending fur and finishes)	nishings	<ul> <li>Casual Market Preview</li> <li>Outdoor Lighting Report</li> <li>Dining Furniture</li> </ul>	<ul> <li>Bedroom</li> <li>LED Lighting</li> <li>In the Garden (Planters, statuetc.)</li> </ul>	es,	Casual Market, ALA Conference	08/03/2022	08/05/2022	08/10/2022
October:								
Cover Story & Style Board		Features	Product Ga	lleries	<b>Bonus Distribution</b>	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due
Trend Watch: Influencer Designer Retailers Talk about consumer pro SB: Eco-Conscious: Sustainable and Saving home furnishings to watch	eferences	<ul> <li>High Point Market Preview</li> <li>One-of-a-Kind/Antiquier</li> <li>Rug Report</li> <li>LED Lighting Report</li> </ul>	Night Star     Outdoor L     Outdoor L     Occorative     Accessorie	ighting e	High Point Market	09/12/2022	09/14/2022	09/19/2022
November:	Fe	eatures	Product Gallerie	25	Bonus Distribution	Editorial Materials Due	Ad Close	Ad Materials Due
Managing The Customer/Client Experience- Shifting Generations.	• N	Showtime Preview Maison et Objet Trend Natch	<ul> <li>Credenzas/ Consoles</li> <li>Task Lighting</li> </ul>		Showtime	10/05/2022	10/07/2022	10/12/2022
SB: Performance Fabrics		Bespoke Lighting Urban Electric)	• Wall Art Sculpt	ural				
December:								
Cover Story & Style Board	Features			Prod	uct Galleries	<b>Editorial Materials Due</b>	Ad Close	Ad Materials Due
Looking Ahead: Success in 2023	<ul> <li>Lighting Finishes and Styles</li> </ul>			• Stor	age Furniture	11/01/2022	11/03/2022	11/08/2022
SB: Where are trends heading in 2023	<ul> <li>Home Furnishings Materials, Fabrics and Trending Finishes</li> <li>Color Palettes (and Patterns) to Watch in 2023</li> </ul>				art Lighting day/Seasonal Decor	EMAIL EDITORIAL SUBMISSIONS: dfalvey@sgcmail.com & gannunzio@sgcmail.com		





